Issue 3 Summer 2012

# d. District Department of Transportation Business Opportunity and Workforce Development Center

# The DBE Insider

# Special points of interest:

- A&E Workshop Recap
- DBE Spotlight– Legion Design
- Success Stories F&L Construction
- Creating the Perfect
   Capability Statement

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#### **Welcome from the Director**

As Director of the District Department of Transportation (DDOT), I am pleased to present the third edition of *The DBE Insider*! This newsletter highlights the activities of our Disadvantaged Business Enterprise Supportive Services program (DBE/SS).

To date, our DBE/SS team, through our Business Opportunity and Workforce Development Center (BOWDC) has offered a robust business development program. In partnership with our DBE/SS Consultant, MHM Financial Services, Inc., our 11th Street Bridge DBE Project Management team, and the BOWDC Consulting team, we are pooling our resources to ensure that our small businesses are ready, willing, and able to compete and win procurement opportunities on our federal-aid projects.



Terry Bellamy Director, DDOT

This was evident on May 3, 2012, when the DC Division Office of the Federal Highway Administration (FHWA) and DDOT hosted the second annual DBE Summit at the Kellogg Center at Gallaudet University. With over 200 attendees, including prime construction and A&E contractors, DDOT agency officials, DBE firms, and technical assistance partners, the DBE Summit served as a great opportunity for firms to network with key players in the highway construction industry. The highlight of this year's Summit was our guest speaker, Brandon Neal, Director of the Office of Small and Disadvantaged Business Utilization, U.S. Department of Transportation and the DBE Testimonials presented by three local firms. A recap of the day's events is featured in this newsletter. Through events such as the Summit, DDOT provides DBE firms invaluable networking and business enhancement opportunities.

For a list of procurement opportunities presented at the Summit, please visit our Contract and Procurement page at http://ddot.dc.gov/procurement.

## Message from the Chief of the Office of Civil Rights

a a v til s w y y

Lisa Gregory, Chief of the Office of Civil

The Office of Civil Rights (OCR), is using all available resources to advocate and help prepare our DBE firms for success.

Whether it is planning and producing our annual DBE Summit or through the various trainings, workshops or technical assistance sessions sponsored by our DBE Supportive Services Consulting teams, we are constantly developing new ways to provide DBE firms like you with the support you need.

To take advantage of our initiatives, it is important that DBE firms stay up-to-date with various responsibilities in order to remain eligible. For instance, DBE firms must ensure their NAICS codes are updated and consistent with the NAICS codes listed on their initial certification

## Welcome from the Chief of the Office of Civil Rights (Cont. from Page 1)

and DBE firms must also complete the Annual Change/No Change Affidavits. Information on updating and submitting Change/No Change Affidavits can be found on the DBE website, http://ddot.dc.gov/DC/DDOT/About+DDOT/Who+We+Are/Civil+Rights/DBE. Additionally, be sure to utilize our improved DBE "search engine" located at dbe.ddot.dc.gov which allows you to search for DBE firms by categories such as initial certification date and website.

The Office of Civil Rights and the DBE Supportive Services teams value your time and are working to make training opportunities more accessible to you via webinar. These webinar courses can be accessed from your own office. Our most popular webinar series, DDOT 101, will be hosted bi-monthly by MHM Financial Services. We encourage newly-certified and re-evaluated DBE firms to take advantage of this course. Please know that we hear your comments and concerns and are always working to make our program more impactful to DBE firms like you.

## Meet Glenda Payne, DBE Equal Opportunity Specialist



As an Equal Opportunity Specialist in the Office of Civil Rights, Ms. Payne's primary responsibility is managing DDOT's participation in the Metropolitan Washington Unified Certification Program (MWUCP) also known as the Disadvantaged Business Enterprise (DBE) Certification Program. Over the past twenty five (25) years of service to the District, she has served in various capacities in the Office of Contracting and Procurement as well as the Office of Civil Rights. As Manager of the DBE certification program her daily activities include (but are not limited to) reviewing DBE certification applications to determine eligibility, conducting construction site and office visits to both certified and pending DBE applicants, and notifying DBE firms about upcoming procurement opportunities on federally-funded projects.

Ms. Payne brings a wealth of experience having worked for other organizations before joining DDOT such as International City Management Association, Communications Satellite Corporation (COMSAT), Amtrak and Amnesty International before joining DDOT. Ms. Payne studied

at Trinity College in Washington, DC, Bennett College in Greensboro, N.C., Shaw University in Raleigh, N.C. and completed an Employee Benefits Certification Program at Georgetown University's School of Continuing Education.

Ms. Payne enjoys working with the public and is passionate about providing excellent customer service to DBE firms. She collaborates closely with the BOWDC staff to discuss business opportunities, development opportunities and how to provide Supportive Services to our small business community. She often receives letters, emails and calls commending her for the outstanding professional assistance she provides. Ms. Payne's dedication to our DBE program is a key element in providing DBE firms with business enhancement and networking opportunities.

# **Newly Certified DBE Firms (Abbreviated List)**

- Ad Box Agency Group, LLC
- Antoinette Charles Photography
- Behavioral and Educational Solutions, P.C.
- CCTV Master, LLC
- CHG and Associates, LLC
- CM2M & Associates, Inc.
- CMTS, LLC
- Commercial Seeding, Inc.

- Eagle Construction Solutions, LLC
- EGEM CCM, Inc.
- Estime Enterprises, Inc.
- Fells Masonry and Concrete Construction, LLC
- Henderson Energy Consulting, LLC
- Johny Dollar dba Rhodes Construction
- LJ Rogers, Inc.
- MHM Financial Services, Inc.
- Myles Trucking, LLC

- Old Dominion Electrical Supply
- Point of Care Testing
- Sharp & Company, Inc.
- Stefron, LLC
- Stella May Contracting, Inc.
- The Saunte Corporation dba NJW Associates
- Triple T Home Improvement Company, LLC
- Verge Information Technologies, Inc.

#### Welcome new DDOT DBE Firms!

For more information about certifications, please visit http://ddot.dc.gov/DC/DDOT/About+DDOT/Who+We+Are/Civil+Rights/DBE

## **Take Advantage: DBE Supportive Services**

In October 2011, the District Department of Transportation's Office of Civil Rights introduced MHM Financial Services, Inc. ("MHMFS") as our Disadvantaged Business Enterprise Supportive Services (DBE/SS) provider. The DBE/SS team consists of MHMFS staff, DP Consultants, Inc. Legion Design, and Monash Advisory Group. MHMFS has hosted a number of events tailored towards WMATA and DDOT-certified DBE firms in general, and specifically towards the twenty-five DBE firms selected to participate in DDOT's Business Assistance Program ("BAP").

In February and again in June 2012, MHMFS held a training entitled "DDOT 101/DBE Orientation." This training served to familiarize DBE and other interested small business firms with how to do business with DDOT. It provided an overview of DDOT's organizational structure, the contracting and procurement process, and a review of DDOT's Bid Form and Standard Form 330 (SF330). Going forward, "DDOT 101" will serve as a bi-monthly orientation, via webinar, for DDOT/WMATA DBE firms.

In March, MHMFS hosted an Architecture and Engineering Workshop that provided participants with an overview of the Solicitation of Statements of Qualifications Architect-Engineering Services Schedule and SF330. This solicitation is also known as the Tri-Annual A/E Schedule. As a follow-up to this workshop, DBE/SS offered one-on-one technical assistance regarding the completion of the SF330. Additionally, the book "Insider's Guide to SF330 Preparation" was placed in DDOT's Business Opportunity and Workforce Development Center (BOWDC) library. In April, MHMFS hosted a two-part webinar series entitled "Contract Basics." Key topics included taking advantage of the pre-bid conference, negotiating contracts, and prompt payment. Based on feedback from the session, 100% of participants would recommend the training to other DBE firms. Additionally, in May 2012, the Supportive Services team conducted an interactive marketing workshop which provided attendees with key marketing tools and strategies. A copy of all presentations can be found on MHMFS' website (<a href="https://www.mhmiles.com">www.mhmiles.com</a>).

In upcoming months, MHMFS will host webinars and workshops on topics such as Doing Business with DDOT- How to Prepare a Winning Bid Proposal; Marketing; FAR 31 Compliant Overhead Audits; Financing; Bonding; and more. MHMFS strongly encourages DBEs to take advantage of these trainings. Additionally, DBE firms should be sure to complete and submit their Needs Assessment Tools (NAT) to <a href="mailto:cmm.">cmmiles@mhmiles.com</a>. The NATs are used as a baseline to determine each DBE firm's current status as well as future needs.

MHMFS looks forward to further assisting you on your path to success!

## 2012 DBE Summit and Networking Event

In collaboration with the DC Division Office of the Federal Highway Administration (FHWA), DDOT's Office of Civil Rights hosted the second annual DBE Summit and Networking Event on Thursday, May 3, 2012 at Gallaudet University's Kellogg Center. The day began with a welcome from Lisa Gregory, Chief, Office of Civil Rights, followed by remarks from Terry Bellamy, DDOT Director, Herald Pettigrew, DC Department of Small and Local Business Development (DSLBD) Director, and Christopher Lawson, DC FHWA Division Administrator. Following Mr. Lawson's remarks, the audience welcomed Brandon Neal, Director of the Office of Small and Disadvantaged Business Utilization, U.S. Department of Transportation. Several local DBE firms including Owners Janice Vieira of JDOS Internationale, Inc., Rosalind Styles of Capitol City Associates, Inc. and Freddie Winston of F&L Construction, Inc. gave DBE Testimonials regarding the successes they have achieved since last year's Summit. The speakers encouraged their fellow DBE firms to continue to be persistent in their pursuit of work with DDOT and other government agencies and emphasized the importance of giving back to the community. Following the testimonies, Jerry Carter, DDOT Contracting Officer and Ronaldo Nicholson, P.E., Chief Engineer (DDOT) presented an overview of proposed projects for FY 2013.



Chief DDOT Engineer Ronaldo 'Nick' Nicholson networking with Summit attendees

Following the morning session and coffee break, Summit participants attended one of two concurrent workshops. The A&E workshop was moderated by Endrea Frazier of Legion Design, and featured panelists Sanjay Kumar, P.E., Program Manager (DDOT, Anacostia Waterfront Initiative) Tom Ryburn, AIA, PMP, Principal Program Manager (article continued on page 5)

## Your Capability Statement: Key to Unlocking Business Opportunity

The basic tool in business-to-government and business-to-business development is the Capability Statement. It is not a marketing pamphlet or advertising brochure, but a bullet-pointed summary, on one side of one sheet of paper, that lets a prime contractor quickly assess your firm and decide whether to call you about a particular project or for future work. It is not a promotional brochure, but it may convince a prime contractor to ask for more information or look at your firm's website and email you.

Your firm's name and logo and the phrase "Capability Statement" or "Capabilities" should be on top, with contact information, Website, certifications, NAICS codes, DUNS number, and similar data in a sidebar. In the main body, do not write in complete sentences -- use bullet-pointed phrases in a decent-sized font. Organize these in four or five sections. Usual section headings are "Summary" (when the firm was founded and a one-phrase description), "Core Competencies" (not everything you do, just your concentrations), "Past Performance" (three or more major projects from the past few years, with names of client companies), "Company Data" (size of your firm, annual revenue, bonding limit, number of employees, geographic area you serve).



Mike Licht, Consultant DBE Supportive Services, BOWDC

If you have room you might add "Differentiators," factors that set your firm apart from competitors, but be specific. "Cape Statements" are about facts, and anything that looks like "puffery" will work against you. If all firms in your lines of business use standard techniques, "Differentiators" is not appropriate. It is okay to beef up the other categories or even use a larger font. If your business

demands specialized equipment or employees with professional credentials, consider an additional heading to highlight those assets. Do not feel you need to fill up the entire page with text, though – white space makes documents more readable and puts a visual frame around your "word picture." Tweak the document to keep it relevant to the particular firm, agency, or project you are pursuing, and save each version as a separate document. After you do this a few times you will have a range of effective capability statements that closely match most opportunities in your lines of business.



#### **Procurement Websites**

## DDOT Procurement Opportunities:

www.ocp.dc.gov (Click on "Solicitations")

# **Metropolitan Washington Airports Authority**

www.mwaa.com

# **Dulles Transit Partners Procurement Opportunities:**

www.DullestransitPartners.com

# Maryland Procurement Opportunities: www.emarylandmarketplace.com

# **Federal Contracting Opportunities:** Www.fedbizopps.gov

#### MHM Financial Services is Now at the BOWDC!

MHM Financial Services, Inc., the Office of Civil Rights DBE Supportive Services Consultant, is now stationed at the Business Opportunity and Workforce Development Center (BOWDC) on Tuesday, 9:00 am -1:00 pm and Thursday, 12:30 pm- 4:30 pm. Please feel free to stop by and learn what the DBE Supportive Services team can do for your business!

# DBE Reciprocity Program is Currently Suspended Until Further Notice

Effective June 15, 2012, the Washington Metropolitan Uniform Certification Program (MWUCP), the official certification agency for the District of Columbia and the Washington Metropolitan Area Transit Authority (WMATA), chooses to review all out-of-state DBE applicants as provided in 49 CFR 26.85(c). This applies to any firm that is currently certified in its home state as a Disadvantaged Business Enterprise (DBE) and wishes to apply for DBE certification with the MWUCP. For more information, including a list of documents necessary to apply for DBE certification, please visit http://ddot.dc.gov/DC/DDOT/About+DDOT/Who+We+Are/Civil+Rights/DBE.

## d. Success Stories:

#### **Legion Design/Campbell & Associates**

Since its inception in 1981 by Herbert Long, Jr., Legion Design/Campbell & Associates, a DDOT DBE certified firm, has received much success and acclaim for its bridge and road engineering services. Based in Washington, DC, the firm has served on a number projects as both a Prime and a Subcontractor. The firm has also performed award winning work in localities outside of the District of Columbia. Recently, staff from the DBE/SS team sat down with Legion Principle Endrea Frazier to learn more about the company's strategy and experience as a successful DBE.

Though Legion is a relatively small firm, the company is frequently able to compete against larger, majority firms because of their commitment to core competencies and flexibility. Frazier explains, "We like to play to our strengths. Because we are smaller we have a quicker response time for our clients. Our size gives us greater flexibility." This flexibility and quick response time has led Legion into successful partnerships on a multitude of projects in various states. Legion was a participant on the Springfield, Virginia Interchange Project (in collaboration with HNTB), The Southeast Southwest Freeway Project, and the Kenilworth Avenue Project. Legion Design was even awarded the 2004 "Best Bridge Design" Award West Virginia Division of Highways, Department of Transportation.



Endrea Frazier, Principle, at Legion Design

In addition to the firm's great flexibility, Frazier credits the company's success to their ability to find projects and maintain strong, long-term relationships. "We don't take anyone for granted," explains Frazier. In order to build new relationships, especially in new geographic areas or markets, Legion Design frequently attends networking events (such as DDOT's annual DBE Summit Event) as well as pre-proposal meetings. "We attend pre-proposal meetings in particular," explains Frazier, "because you can do your elevator pitch right there. It is a good way for us to get in front of the major players in the industry, especially if we are trying to break into a new state or location."

It has been Legion's ability to find projects and maintain relationships that, coincidentally has allowed them to work in both a sub-contractor and prime contractor capacity. While the DBE certification has been helpful to Legion in pursuing their initial contracts, "Our DBE certification is not something we lean on," says Frazier. "We try to offer value to the project and we really see ourselves as team players with the prime contractors with whom we work. I believe that your DBE certification should not be the only thing your firm has going for it."

Lastly, Frazier encourages up and coming DBE firms to "Always be ready!" and be willing to carry some of the risk on projects if necessary, as this demonstrates a firm's seriousness in being a team player to primes. So far, Legion Design's strategy has been working, as their reputation continues to positively precede them on projects in the local area and beyond.

# 2012 DBE Summit and Networking Event (cont. from page 3)

(CH2M Hill, Anacostia Waterfront Initiative), Peter McDonough, P.E., Senior Project Manager (HNTB, 11th Street Bridge) and Greer Johnson Gillis (Parsons Brinckerhoff).

Concurrently with the A&E Workshop, the Construction Contractors Workshop was moderated by Monica Miles of MHM Financial Services, Inc. and featured panelists Ronaldo Nicholson, Chief DDOT Engineer, Kyle McPherson, Chief Estimator (Fort Myer Construction Corporation), Michael Keatley, Program Manager (MC Dean, Inc.) and Rodney Renix, Southeast Unit DBE Compliance Officer (Skanska USA Civil Southeast). The panelists presented contracting opportunities and provided the audience with an overview of skills their companies value in DBE partnerships. Concluding both workshops was a Q & A session, which gave the audience the unique opportunity to speak directly to the prime contractors and receive answers to heavy-hitting questions.

The final session of the day included a networking event. DBE firms had the chance to engage in conversations and exchange contact information with the prime contracting community. Based on feedback from evaluation surveys distributed at the Summit, 100 percent of respondents would attend an event like this again. Overall, the second annual DBE Summit was a success and the DC Division-FHWA and DDOT look forward to providing additional networking opportunities in the future!

# d. DBE Spotlight:

#### F & L Construction





Freddie Winston, CEO F&L Construction, Inc.

Among minority-owned construction firms in the Washington, DC area, F&L Construction stands as a shining example of how commitment to quality, integrity, and the surrounding community leads to sustained success. Founded in 1991 by Owner and CEO, Freddie Winston, F&L Construction is a general contractor that provides construction, excavation, and site work services. The company also has solid waste removal and recycling capabilities, as well as energy and environmental design services.

Though F&L Construction has been providing construction services for a variety of businesses, organizations and agencies for over twenty years, the company began by working as a subcontractor on federal projects. In the early days, Winston focused on developing relationships with federal agencies and prime contractors, and the company primarily provided trash services. One of F&L's most notable federal contracts included the recycling and waste removal work the firm provided to the White House.

Since those early days, F&L Construction has gone on to work on a number of projects and has received numerous awards for their work. Highlights in F&L's portfolio include the demolition, excavation and site work conducted for the construction of t the Nationals Stadium, Dunbar Senior High School, French Street Park, and the Fort Lincoln Storm Water Management Pond. Because of F&L Construction's outstanding performance on projects like the aforementioned, Freddie Winston has received several awards such as the Small Business Administration (SBA) 2011 District of Columbia Small Business of the Year.

When asked how F&L Construction has sustained such success over the years, Freddie Winston states that "investing back into the business, keeping credit intact, building relationships, and staying committed to the greater community" are all major factors. F&L's commitment to the community is particularly notable, as Winston goes out of his way to see that he and his business regularly mentor DC-area youth and provide support to various community organizations and initiatives. Because of this dedication, Winston regularly receives letters and certificates of appreciation, such as a letter of appreciation from Greater Mt. Calvary Holy Church, which thanked Winston for his support of their Father/Son ministry and a certificate of appreciation from the Children's Cancer Recovery Foundation, thanking F&L Construction for their financial contribution.

F&L Construction serves as a prime example of how hard work, persistence, and a willingness to give back to the community can enable DBE firms like you to succeed in the competitive world in which we live.

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# d. DBE Special Recognition:

#### **Francis Lee Contracting**

The District Department of Transportation's Office of Civil Rights and the DBE Supportive Services team would like to congratulate Francis Lee Contracting (FLC) for the honor of being awarded the Small Business Administration (SBA) 2012 D.C. Small Business of the Year! Francis Lee Contracting is a Ward 8 construction firm specializing in excavation, grading, clearing, erosion and sediment control, just to name a few of their expertise. FLC has more than fifty (50) years of experience in the construction services industry and is dedicated to upholding the standard of excellence that has enabled the firm to exceed their clients' expectations and deliver top-notch work. Through their hard-work and commitment to quality service, FLC serves as an inspiration to other small businesses in the DC area.

We would like to thank Francis Lee Contracting for a job well-done and its dedication to the District of Columbia and surrounding community.

# **Business Assistance Program Kick-off**

In January 2012, DDOT's Office of Civil Rights welcomed twenty-one certified DBE firms into a two-year Business Assistance Program (BAP). This unique program is geared toward highway construction/highway construction-related firms that wish to increase their capacity to bid and compete on DDOT's already federally assisted highway construction projects. Firms considered for the program completed and submitted a Needs Assessment Tool to MHM Financial Services and demonstrated a willingness to actively participate in the program. Additionally, the preferred selection criteria for the program included (Abbreviated List):

Newly-certified DBE firms that have been bidding on transportation-related projects for twelve months or less; DBE firms that have in the past, or are currently participating on transportation related projects; newly certified DBE firms who have been in business for at least three years.



Monica Miles, President
MHM Financial Services, Inc.

DBE firms enrolled in the BAP have access to one-on-one technical assistance in the areas of marketing, bidding and estimating, and accounting systems review, just to name a few. The firms attend bi-monthly workshops and webinars facilitated by top-notch professionals in their respective industries.

DDOT's Office of Civil Rights and MHM Financial Services are pleased to announce the BAP Cohort Group:

- ♦ 3D Building Supplies, LLC
- ♦ AMAR Group, LLC
- ♦ ARJ Enterprises, LLC
- ♦ Belcher Consultants, Inc.
- ♦ Borrowed Time Enterprises,
- ♦ DOCSAV Industries, Inc.
- Edifice Studio, LLC
- Environmental Management Services, Inc.
- ♦ Francis Lee Contracting, LLC
- ♦ InfoScope Services, LLC
- ♦ J-Dos Internationale, Inc.
- ♦ Joe Jackson Associates, PC
- KGP Design Studio, LLC ◊
- ♦ KLS Engineering, LLC♦ National Insurance Con-
- sultants, Inc.

  National Service Contrac-
- tors, Inc

  ♦ New Systems Demolition ♦
  & Excavation, Inc.
- Omni Excavators, Inc.
- Royce, LTD
- Service All, Inc.
- Valerie J Southern-Transportation Consultant, LLC
  - We Clean, Inc.

DDOT's Office of Civil Rights and the DBE Supportive Services team would like to congratulate the firms enrolled in the BAP and continue to encourage active participation in this unique opportunity to strengthen your business!

If your firm is interested in joining DDOT's BAP Cohort Group, please contact Chloe Miles at cmiles@mhmiles.com.

# **A&E Workshop Recap**

The Architecture and Engineering (A&E) Workshop entitled *Teaming to Win and Understanding the SF330* was held Monday, March 26, 2012 at the District Department of Transportation. The A&E Workshop was the first in a series of trainings offered to A&E and professional services firms eligible to bid to appear on DDOT's A&E Schedule. This workshop gave participants an overview of the Solicitation of Statements of Qualifications Architect-Engineering Services Schedule, Standard Form 330 (SF330), as well as discussed the importance of Strategic Teaming.

The session was facilitated by Endrea Frazier (Legion Design/Campbell & Associates) and assisted by MHM Financial Services Principals, Cherese Myree and Monica Miles. Ms. Frazier delivered a comprehensive presentation which provided participants with strategies on how to properly complete Standard Form 330 and how to present their firms in the best possible light. The A&E Workshop also included an interactive session in which participants had the opportunity to ask questions of the DBE Supportive Services team and DDOT personnel. To request a copy of the presentation, please email cmiles@mhmiles.com or visit www.mhmiles.com.

## Look Ahead: DDOT 101

MHM Financial Services will host the "DDOT 101/DBE Orientation" Webinar for newly-certified and re-evaluated DBE firms on August 20, 2012 from 10:00 am—12:00 noon. This training will provide an overview of DDOT's structure as well as include information on how to do business with DDOT. For more information or to register for the webinar, please email cmiles@mhmiles.com.

# **Procurement Opportunities** And **Small Business Resources**

#### **Procurement Opportunities**

District Department of Transportation

2011-2012 Snow Plows (DCKA-2011-A-0181)

Closing: Indefinitely

The District of Columbia Government (District), District Department of Transportation, Office of Contracting and Procurement (OCP) intends to execute a Blanket Purchase Agreement (BPA) for the services of independent contractors to provide hauling, removal, specialized equipment and snow plowing services for the District's 2011-2012 snow support season. A copy of the solicitation is available at 2000 14th Street, NW, 3rd Floor, Bid Room, Washington, DC 20009.

District Department of Transportation

DDOT Issues Invitation for Bids for Advertising on Capital Bikeshare Map Panels

(IFB # DCKA-2012-B-0071)

Closing: August 17, 2012

The District Department of Transportation (DDOT) is issuing an Invitation for Bids (IFB) [PDF] for advertising on 128\* Capital Bikeshare station map panels in the District. DDOT is soliciting proposals from companies who will have exclusive authority to place advertisements on the exterior facing of the 132 map panels at each Capital Bikeshare station in the District..

More information may be found at:

Www.ocp.dc.gov

District Department of Transportation

Request for Information for a 22-Mile Priority Streetcar System

(RFI # DCKA-2012-I-0083)

Closing: August 28, 2012 at 2:00 pm

The District seeks industry perspective and feedback for the 22 Mile Priority Streetcar System Project. This RFI is regarding a proposed future solicitation to deliver an urban streetcar system ("DC Streetcar") under a design, build, finance, operate and maintain ("DBFOM") framework, and deliver a non-regional bus system within the District including the provision of buses and storage and maintenance facilities as required, and operate and maintain the

More information may be found at:

http://ddot.dc.gov/DC/DDOT/About+DDOT/News+Room/Public+Notices/ Request+for+Information+for+a+22-Mile+Priority+Streetcar+System

http://ddot.dc.gov/DC/DDOT/Publication%20Files/About%20DDOT/News% 20Room/2012/06/DCKA-2012-I-0083 DCStreetcar RFI 06-2012.pdf

District Department of Transportation

Request for Quotes for Construction Project Management Services for the 11th Street Bridge

Phase II

(RFQ # DCKA-2012-Q-0088)

Closing: August 10, 2012 at 2:00 pm

The Consultant shall provide inclusive of project controls, reporting, scoping, technical and management staff support, permitting, review of preliminary and final engineering design plans, shop drawings, cost estimates, and perform audit and assurance in support of the design and construction of Phase II (including continuation of Phase 1) of the 11th Street Bridge Project, which is part of the Anacostia Waterfront Initiative (AWI). A copy of the Solicitation and Scope of Work entitled, Construction Project Management Services is accessible via the DDOT/OCP websites at www.ddot.dc.gov and www.ocp.dc.gov.

The Standard Form 330 from all offerors must be included.

**District Department of Transportation** Office of the Director Office of Civil Rights **Business Opportunity and Workforce Development Center** (202) 645-8620

#### The DBE Insider

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